

IMMERSION RETREAT AGENDA

Double Tree by Hilton Hotel Chicago O'Hare Airport
Rosemont, IL



TUESDAY, JUNE 20, 2017

- 8:00 am - 8:30 am:** Registration
- 8:30 am - 10:30 am:** Discovering Your Sales Process
- 10:30 am - 10:45 am:** Break
- 10:45 am - 12:00 pm:** Discovering Your Sales Process
- 12:00 pm - 1:00 pm:** Lunch – Sponsored by Carrier
- 1:00 pm - 2:45 pm:** Applying the ABC Planning Process
- 2:45 pm - 3:00 pm:** Break
- 3:00 pm - 5:00 pm:** RiskAlyze Software Training
- 5:30 pm - 8:30 pm:** Cocktails & Dinner



WEDNESDAY, JUNE 21, 2017

- 7:30 am - 8:30 am:** Breakfast at hotel
- 8:30 am - 10:30 am:** Retirement Analyzer Training
- 10:30 am - 10:45 am:** Break
- 10:45 am - 12:00 pm:** Mentorships and AGT
- 12:00 pm - 1:00 pm:** Lunch - Sponsored by Carrier
- 1:00 pm - 2:00 pm:** **Keynote Speaker: Kevin Lacz, Navy Seal** — Risk vs. Reward
- 2:00 pm - 2:45 pm:** **David Stryzewski** — Sound Planning Group Mentorship
- 2:45 pm - 3:00 pm:** Break
- 3:00 pm - 3:45 pm:** **Warren Wall** — WallCo RIA Mentorship
- 3:45 pm - 4:30 pm:** **Steve DeJohn** — Smart Money Advisors Mentorship
- 4:30 pm - 5:15 pm:** **Patrick Wehrly** — Flip the Switch Mentorship
- 5:30 pm - 8:30 pm:** Casino Night — Cocktails & Dinner